



The Mission Excellence Seminar

Make your next conference or management meeting a real catalyst for raising the performance bar

Overview

The Mission Excellence Seminar is an execution-focused interactive event, which gives delegates a completely fresh perspective on team and organisational performance, based on the behaviours and processes used by fighter pilots to deliver consistent outstanding results when working in complex cross-functional teams. The half day exercise is facilitated by a team of fighter pilots using multi-media presentation, interactive exercises, and unique cockpit video footage. Delivery is possible worldwide.

THE AIMS are to motivate and inspire delegates via a high-impact intervention, to concentrate their minds on your major execution issues from a unique perspective, and introduce some tangible tools which can be applied the next day.

THE DIFFERENCE is that the material is not based on theory learned in a classroom alone. The methodology has been rigorously applied by the people who will deliver your event, in the most demanding and dynamic working environments.

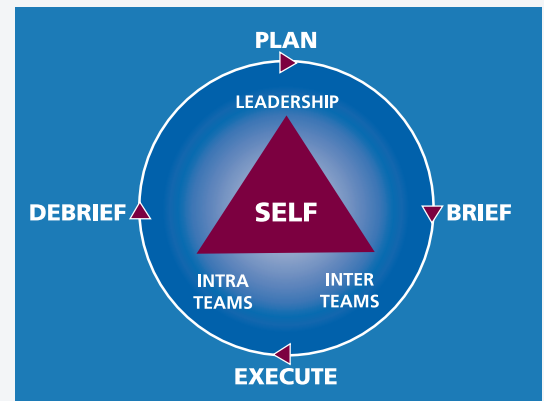
Who's It For?

Any audience (10 to 1,000) whose work involves team-based activities, whether in the traditional model of small groups of people working together routinely, or in a more complex virtual or matrix organisational set up.



Outputs

- Inspired and engaged delegates who are more likely to make tangible changes to the way in which they work, as they have been immersed in a practical exercise
- Relevant practical tangible insights
- Practice with tools and techniques that are easy to understand and will help improve performance if implemented effectively



Mission Excellence Performance Model

The Mission Excellence Performance Model (above) describes what we believe to be the fundamentals of team and organisational performance. It defines what we do - inside the circle is how we behave and organise; outside is how we get things done. It is based on the fighter pilot's mission cycle where the techniques have been combat-proven to deliver results against a plan under pressure - a requirement for almost every organisation.

“The audience was hooked from start to finish. Through the lessons learned at these sessions, I have seen sustained changes in behaviour and attitude resulting in performance improvements.”

GlaxoSmithKline

“The exercise was absolutely brilliant, I have never learned so much about group dynamics and individuals.”

Merrill Lynch

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The Mission Excellence Seminar

Key Themes

The key themes and skills covered in the Seminar programme include:

Planning

- Understand the process for breaking down complex tasks through logical analysis
- Develop leadership, teamwork and communication skills
- Set and take ownership of clearly defined goals
- Understand the requirement for defined accountability
- Get the right balance of optimism, motivation and realism

Briefing

- Ensure absolute clarity in the plan through briefing techniques
- Set the professional standard
- Impart the information, inspiration and confidence to WIN!

Execution

- Know and understand the threats to execution excellence
- Maintain focus in a rapidly changing environment
- Defeat information overload

Debriefing

- Bring external objectivity to internal performance - make continuous improvement a reality
- Understand the required behaviours for open, honest review and feedback
- Apply root cause analysis to performance review



Following On

For many clients, the Mission Excellence Seminar is merely the start of the journey. Reinforcement and sustainability is achieved via training programmes and consultancy to really take team and organisational performance to the next level.

About Mission Excellence

Mission Excellence is an organisational performance consultancy focused on improving clients' execution, leading to sustainable and measureable performance improvement. Methodology is based on consultants' personal experience of consistently delivering results against the plan in complex high-pressure environments.

We deliver consultancy, development programmes and interventions for management meetings and conferences. You can expect from us: relevant, tangible and practical outcomes; passion, objectivity and the relentless pursuit of excellence; the highest professional standards; subject matter expertise; and an enjoyable experience with people who are easy to work with.

We have a proven track record with some of the world's most successful organisations including 3M, Accenture, BAE Systems, British Cycling, BP, Cisco Systems, GlaxoSmithKline, Henley Management College, HSBC, IBM, Procter & Gamble and PwC.

To read our client endorsements visit www.missionexcellence.com

“The opening presentation was the best we have ever seen - highly relevant, showing a deep understanding of our company and needs.”

Mansell

“The results of our recent employee survey showed significant improvements in all categories and I have no doubt that Mission Excellence was an important contributor to this success.”

Coutts Bank

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